CLSA Taiwan Forum

November 5, 2007, Taipei

Agenda

- **3Q07 Financial Review & Corporate Updates** — A.P. Chen
- **Q&A** — A.P. Chen & J.C. Liao

All numbers are brand consolidated and pro forma, except otherwise specified.
Historic brand consolidated financials for 05 and 06can be downloaded from D-Link's IR website.

3Q07 Pro Forma Financial Review & Corporate Updates

3Q07 Income Statement & QoQ Comparison

Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
Net Sales	**8,999**	100.0	**7,833**	100.0	14.9
Cost of Goods Sold	**5,850**	65.0	**5,117**	65.3	14.3
Gross Profit	**3,149**	35.0	**2,716**	34.6	16.0
Operating Expenses	**2,462**	27.4	**2,118**	27.0	16.2
Operating Income	**687**	7.6	**598**	7.6	15.0
Total Non-Op. Inc. (Loss)	**274**	3.1	**78**	1.0	251.3
Income Before Tax	**961**	10.7	**676**	8.6	42.2
Tax (Exp.) / Income	**(156)**	(1.7)	**105**	1.3	248.6
Net Income	**805**	9.0	**781**	9.9	3.1
Minority Interest	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
Consolidated Income	**801**	8.9	**771**	9.8	3.9
EPS (NT$)	**1.17**		**1.13**		3.9

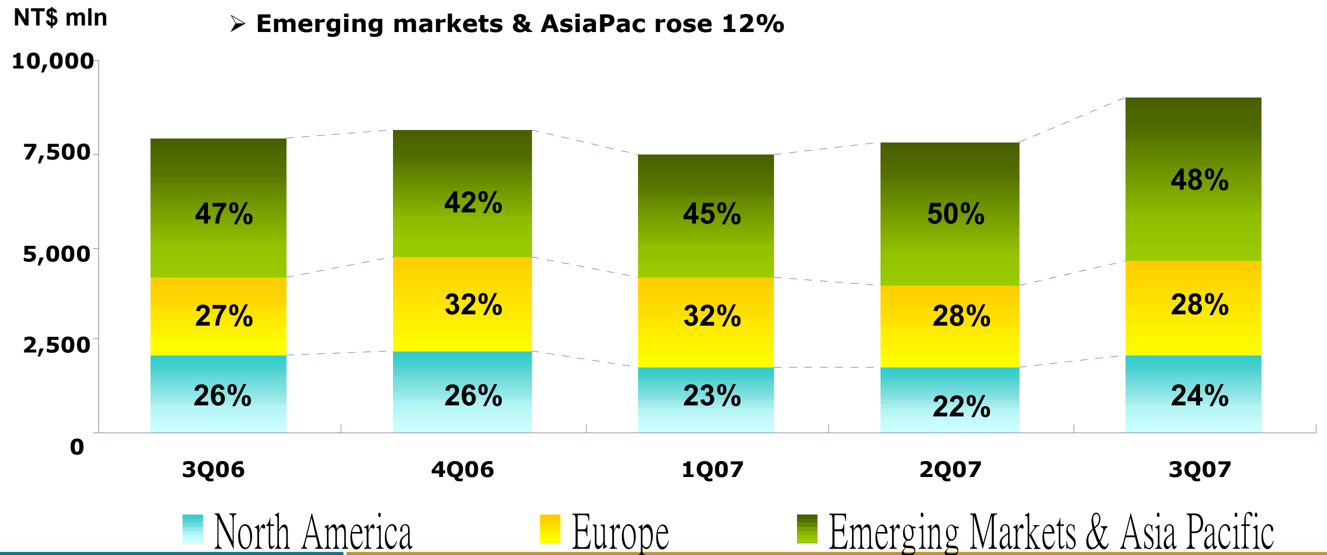
* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

Quarterly Revenue by Regions

Brand Only

3Q07 revenue up 15% QoQ

- N.A. jumped 22%
- Europe increased 15%
- Emerging markets & AsiaPac rose 12%



D-Link
Building Networks for People

3Q07 Income Statement & QoQ Comparison

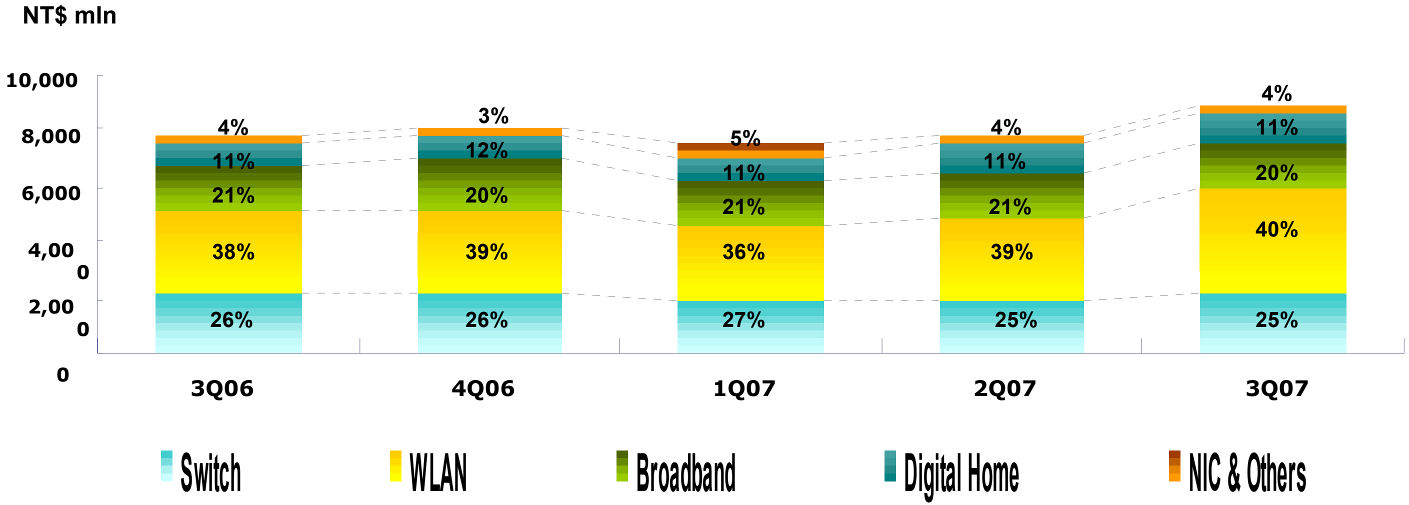
Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
Net Sales	**8,999**	100.0	**7,833**	100.0	14.9
Cost of Goods Sold	**5,850**	65.0	**5,117**	65.3	14.3
Gross Profit	**3,149**	35.0	**2,716**	34.6	16.0
Operating Expenses	**2,462**	27.4	**2,118**	27.0	16.2
Operating Income	**687**	7.6	**598**	7.6	15.0
Total Non-Op. Inc. (Loss)	**274**	3.1	**78**	1.0	251.3
Income Before Tax	**961**	10.7	**676**	8.6	42.2
Tax (Exp.) / Income	**(156)**	(1.7)	**105**	1.3	248.6
Net Income	**805**	9.0	**781**	9.9	3.1
Minority Interest	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
Consolidated Income	**801**	8.9	**771**	9.8	3.9
EPS (NT$)	**1.17**		**1.13**		3.9

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

Quarterly Revenue by Products
Brand Only

3Q/07 revenue *QoQ comparison*:

- **Switch went up 17%**
- **WLAN increased 17%**
- **Broadband rose 13%**
- **Digital Home up 6%**



3Q07 Non-op Income/Loss & QoQ Comparison

Unit : NT$ mln	3Q07	2Q07	QoQ % Change
Investment Income	166	148	12.2
Sub./Aff.	142	114	24.6
Capital Gain	24	34	(29.4)
FX Gain/(Loss)	63	39	61.5
Inventory Loss	(67)	(170)	(60.6)
Fin. Income/(Exp.) & Oth.	112	61	83.6
Total	274	78	251.3

3Q07 Income Statement & QoQ Comparison

Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
Net Sales	**8,999**	100.0	**7,833**	100.0	14.9
Cost of Goods Sold	**5,850**	65.0	**5,117**	65.3	14.3
Gross Profit	**3,149**	35.0	**2,716**	34.6	16.0
Operating Expenses	**2,462**	27.4	**2,118**	27.0	16.2
Operating Income	**687**	7.6	**598**	7.6	15.0
Total Non-Op. Inc. (Loss)	**274**	3.1	**78**	1.0	251.3
Income Before Tax	**961**	10.7	**676**	8.6	42.2
Tax (Exp.) / Income	**(156)**	(1.7)	**105**	1.3	248.6
Net Income	**805**	9.0	**781**	9.9	3.1
Minority Interest	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
Consolidated Income	**801**	8.9	**771**	9.8	3.9
EPS (NT$)	**1.17**		**1.13**		3.9

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

3Q07 Income Statement & YoY Comparison

Unit: NT$ million	3Q07 AMT	%	3Q06 AMT	%	YoY % Change
Net Sales	**8,999**	100.0	**7,933**	100.0	13.4
Cost of Goods Sold	**5,850**	65.0	**5,352**	67.5	9.3
Gross Profit	**3,149**	35.0	**2,581**	32.5	22.0
Operating Expenses	**2,462**	27.4	**1,997**	25.2	23.3
Operating Income	**687**	7.6	**584**	7.3	17.7
Total Non-Op. Inc. (Loss)	**274**	3.1	**275**	3.5	(0.4)
Income Before Tax	**961**	10.7	**859**	10.8	11.9
Tax (Exp.) / Income	**(156)**	(1.7)	**(128)**	(1.6)	21.9
Net Income	**805**	9.0	**731**	9.2	10.1
Minority Interest	**(4)**	(0.1)	**(17)**	(0.2)	(76.5)
Consolidated Income	**801**	8.9	**714**	9.0	12.2
EPS (NT$)	**1.17**		**1.04**		12.2

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

YT3Q07 Income Statement & YoY Comparison

Unit: NT$ million	YT3Q07 AMT	%	YT3Q06 AMT	%	YoY % Change
Net Sales	**24,345**	100.0	**21,650**	100.0	12.5
Cost of Goods Sold	**15,856**	65.1	**14,644**	67.6	8.3
Gross Profit	**8,489**	34.9	**7,006**	32.4	21.2
Operating Expenses	**6,609**	27.2	**5,662**	26.2	16.7
Operating Income	**1,880**	7.7	**1,345**	6.2	39.8
Total Non-Op. Inc. (Loss)	**972**	4.0	**682**	3.1	42.5
Income Before Tax	**2,852**	11.7	**2,026**	9.3	40.7
Tax (Exp.) / Income	**(100)**	(0.4)	**(292)**	(1.3)	(65.8)
Net Income	**2,752**	11.3	**1,734**	8.0	58.7
Minority Interest	**(23)**	(0.1)	**(34)**	(0.2)	(32.4)
Consolidated Income	**2,729**	11.2	**1,700**	7.8	60.5
EPS (NT$)	**3.99**		**2.49**		60.5

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

09/30/2007 Balance Sheet & QoQ Comparison

Unit: NT$ mln

	09/30/07 AMT	%	06/30/07 AMT	%	QoQ % Change
Cash	**4,729**	17	**4,585**	17	3.1
S-T Investment	**759**	3	**1,421**	5	(46.6)
Account Receivable	**6,617**	23	**5,977**	22	10.7
Inventory	**7,201**	25	**5,987**	22	20.3
Long-term Investments	**6,531**	23	**6,556**	24	(0.4)
Total Assets	**28,477**	100	**27,383**	100	4.0
Accounts Payable	**7,602**	27	**6,294**	23	20.8
Current Liabilities	**11,226**	39	**10,618**	39	5.7
Long-term Loans	**6**	0	**6**	0	0.0
Common Stock	**6,838**	24	**6,838**	24	0.0
Stockholders' Equity	**16,714**	59	**16,303**	60	2.5

D-Link
Building Networks for People

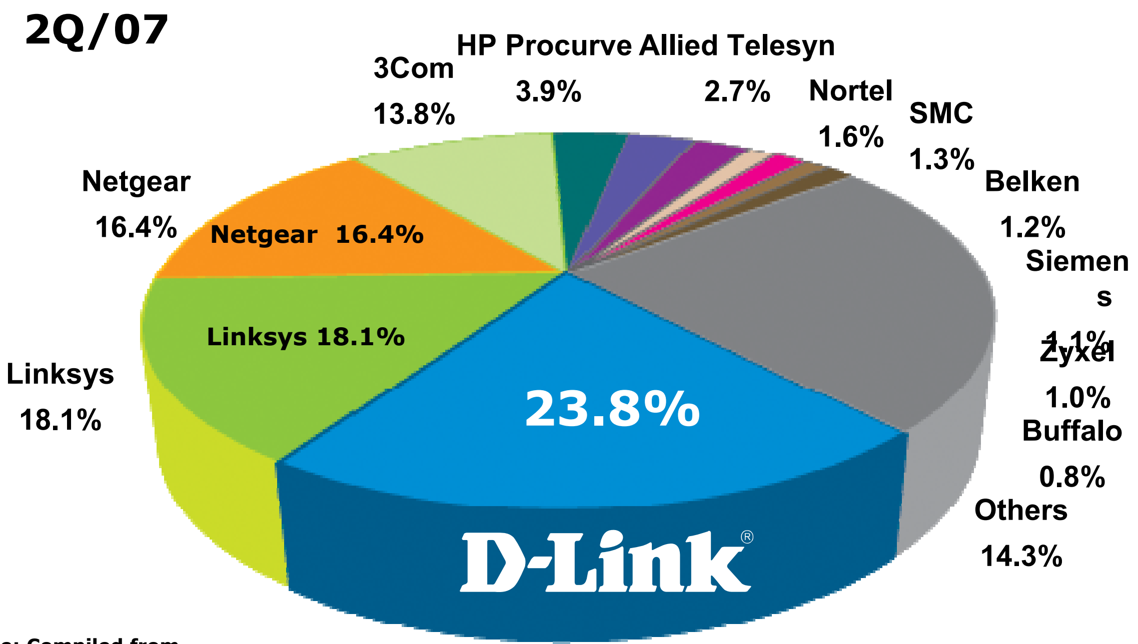
20 D-Link 1986-2006 Twentieth Anniversary

Key Financial Ratios

Unit: % , days	9/30/07	06/30/07	03/31/07	12/31/06	9/30/06
Days A/R	67*	68*	69*	59*	64*
Days Inventory	112*	103*	102*	96*	94*
Days A/P	119*	107*	100*	95*	98*
Cash Cycle	61	64	71	60	60
Current Ratio	1.80	1.79	2.15	1.99	1.73
Debt/Equity Ratio	0.71	0.69	0.52	0.60	0.76
Adjusted Debt/ Equity Ratio	0.38**	0.32**	0.20**	0.34**	0.51**
ROE	22*	25*	29*	19*	18*

* Annualized
* *Adjust for Cash & S-T investment

#1 in SOHO/SMB Market



Source: Compiled from
In-Stat 2Q 2007 Wireless LAN Equipment Market Share Report
In-Stat 2Q 2007 Ethernet LAN Switch Market Share Report
In-Stat 2Q 2007 Broadband Equipment Market Share Report

4Q07 Outlook

Brand Only

- **4Q Guidance**
  - **Revenue flat or low single digit up sequentially**
  - **Gross margin stable**

- **Regional Updates**
  - **U.S.: Gaining marketshare for 11-n**
  - **Europe: Expanding switch business in Central Europe**
  - **Emerging markets: More competition in ANZ**

- **Product Drivers**
  - **Metro Ethernet switch solution growing**
  - **Pre-n wireless embedded products initiating**
  - **IP Camera adoption increasing**

D-Link
Building Networks for People

20 D-Link 1986-2006 Twentieth Anniversary

Safe Harbor Statement

All numbers are consolidated. Except for statements in respect of historical matters, the statements contained in this release are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of D-Link Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.

Q & A

For complete financial and press releases, please visit http://ir.dlink.com

D-Link
Building Networks for People

BUILDING NETWORKS FOR PEOPLE
20
D-Link
1986-2006
Twentieth Anniversary

里昂證券
台灣投資人論壇

2007年11月5日，台北

2007年第三季自結財務數字
及公司近況

3Q07 損益表 – 第三季與第二季比較

Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
銷貨收入淨額	**8,999**	100.0	**7,833**	100.0	14.9
銷貨成本	**5,850**	65.0	**5,117**	65.3	14.3
營業毛利	**3,149**	35.0	**2,716**	34.6	16.0
營業費用	**2,462**	27.4	**2,118**	27.0	16.2
營業收益	**687**	7.6	**598**	7.6	15.0
總營業外費用&損失	**274**	3.1	**78**	1.0	251.3
稅前淨利	**961**	10.7	**676**	8.6	42.2
所得稅費用	**(156)**	(1.7)	**105**	1.3	248.6
淨利	**805**	9.0	**781**	9.9	3.1
少數股權	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
合併淨利	**801**	8.9	**771**	9.8	3.9
每股紅利 (NT$)	**1.17**		**1.13**		3.9

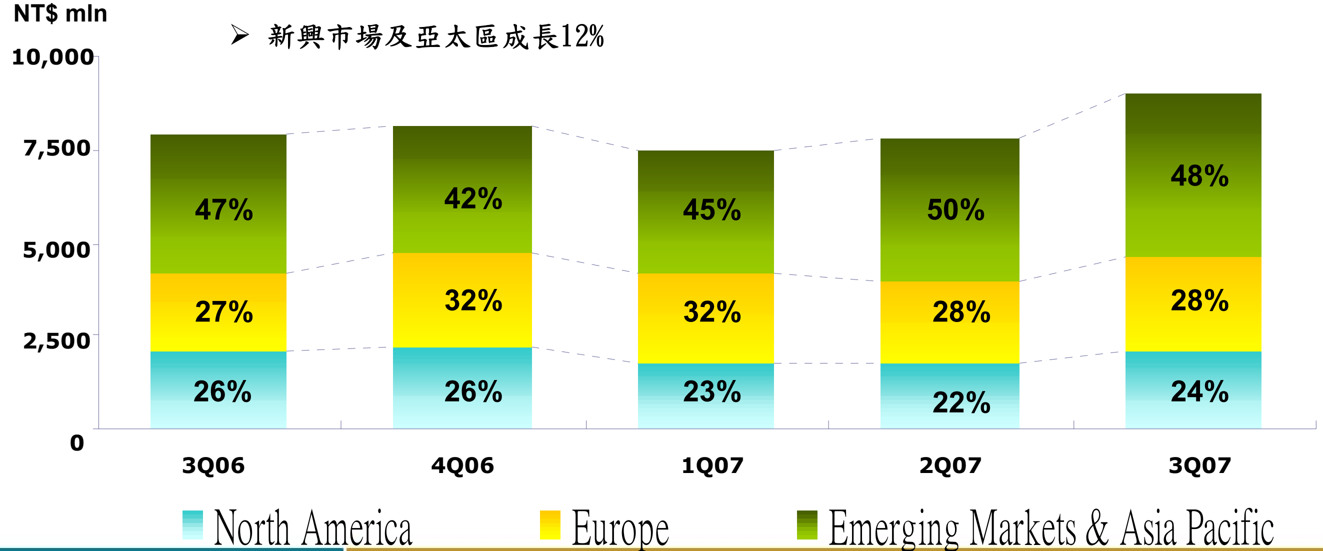
* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

各區域每季營收概況

品牌營收

第三季營收季成長15%

- 北美成長22%
- 歐洲成長15%
- 新興市場及亞太區成長12%



3Q07損益表－第三季與第二季比較

Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
銷貨收入淨額	**8,999**	100.0	**7,833**	100.0	14.9
銷貨成本	**5,850**	65.0	**5,117**	65.3	14.3
營業毛利	**3,149**	35.0	**2,716**	34.6	16.0
營業費用	**2,462**	27.4	**2,118**	27.0	16.2
營業收益	**687**	7.6	**598**	7.6	15.0
總營業外費用&損失	**274**	3.1	**78**	1.0	251.3
稅前淨利	**961**	10.7	**676**	8.6	42.2
所得稅費用	**(156)**	(1.7)	**105**	1.3	248.6
淨利	**805**	9.0	**781**	9.9	3.1
少數股權	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
合併淨利	**801**	8.9	**771**	9.8	3.9
每股紅利 (NT$)	**1.17**		**1.13**		3.9

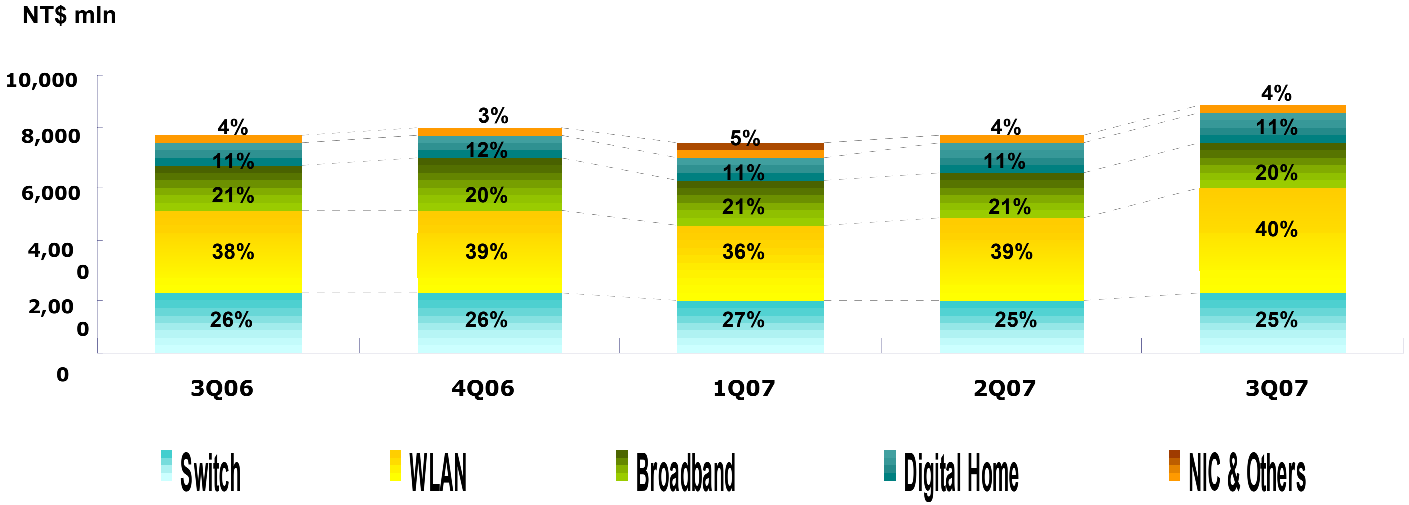
* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

每季營收概況—產品別區分

品牌營收

第三季營收與上一季比較:

- 交換器成長17%
- 無線產品成長17%
- 寬頻產品成長13%
- 數位家庭產品成長6%



3Q07 本季與上一季比較-營業外費用&損失

Unit : NT$ mln	3Q07	2Q07	QoQ % Change
投資收益	166	148	12.2
轉投資/子公司	142	114	24.6
資本營利	24	34	(29.4)
外匯收益/(損失)	63	39	61.5
存貨損失	(67)	(170)	(60.6)
財務收益/(支出) & 其它	112	61	83.6
總計	274	78	251.3

3Q07損益表 – 第三季與第二季比較

Unit: NT$ million	3Q07 AMT	%	2Q07 AMT	%	QoQ % Change
銷貨收入淨額	**8,999**	100.0	**7,833**	100.0	14.9
銷貨成本	**5,850**	65.0	**5,117**	65.3	14.3
營業毛利	**3,149**	35.0	**2,716**	34.6	16.0
營業費用	**2,462**	27.4	**2,118**	27.0	16.2
營業收益	**687**	7.6	**598**	7.6	15.0
總營業外費用&損失	**274**	3.1	**78**	1.0	251.3
稅前淨利	**961**	10.7	**676**	8.6	42.2
所得稅費用	**(156)**	(1.7)	**105**	1.3	248.6
淨利	**805**	9.0	**781**	9.9	3.1
少數股權	**(4)**	(0.1)	**(10)**	(0.1)	(60.0)
合併淨利	**801**	8.9	**771**	9.8	3.9
每股紅利 (NT$)	**1.17**		**1.13**		3.9

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

3Q07損益表－第三季與去年同期比較

Unit: NT$ million	3Q07 AMT	%	3Q06 AMT	%	YoY % Change
銷貨收入淨額	**8,999**	100.0	**7,933**	100.0	13.4
銷貨成本	**5,850**	65.0	**5,352**	67.5	9.3
營業毛利	**3,149**	35.0	**2,581**	32.5	22.0
營業費用	**2,462**	27.4	**1,997**	25.2	23.3
營業收益	**687**	7.6	**584**	7.3	17.7
總營業外費用&損失	**274**	3.1	**275**	3.5	(0.4)
稅前淨利	**961**	10.7	**859**	10.8	11.9
所得稅費用	**(156)**	(1.7)	**(128)**	(1.6)	21.9
淨利	**805**	9.0	**731**	9.2	10.1
少數股權	**(4)**	(0.1)	**(17)**	(0.2)	(76.5)
合併淨利	**801**	8.9	**714**	9.0	12.2
每股紅利 (NT$)	**1.17**		**1.04**		12.2

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

YT3Q07損益表–至第三季為止與去年同期比較

Unit: NT$ million	YT3Q07 AMT	%	YT3Q06 AMT	%	YoY % Change
銷貨收入淨額	**24,345**	100.0	**21,650**	100.0	12.5
銷貨成本	**15,856**	65.1	**14,644**	67.6	8.3
營業毛利	**8,489**	34.9	**7,006**	32.4	21.2
營業費用	**6,609**	27.2	**5,662**	26.2	16.7
營業收益	**1,880**	7.7	**1,345**	6.2	39.8
總營業外費用&損失	**972**	4.0	**682**	3.1	42.5
稅前淨利	**2,852**	11.7	**2,026**	9.3	40.7
所得稅費用	**(100)**	(0.4)	**(292)**	(1.3)	(65.8)
淨利	**2,752**	11.3	**1,734**	8.0	58.7
少數股權	**(23)**	(0.1)	**(34)**	(0.2)	(32.4)
合併淨利	**2,729**	11.2	**1,700**	7.8	60.5
每股紅利 (NT$)	**3.99**		**2.49**		60.5

* Calculated by fully diluted basis of 683.8mln shares
* The numbers are pro forma

09/30/2007 合併資產負債表－本季與上一季比較

Unit: NT$ mln	09/30/07 AMT	%	06/30/07 AMT	%	QoQ % Change
現金	**4,729**	17	**4,585**	17	3.1
短期投資	**759**	3	**1,421**	5	(46.6)
應收帳款	**6,617**	23	**5,977**	22	10.7
存貨	**7,201**	25	**5,987**	22	20.3
長期投資	**6,531**	23	**6,556**	24	(0.4)
資產總計	**28,477**	100	**27,383**	100	4.0
應付帳款	**7,602**	27	**6,294**	23	20.8
流動負債	**11,226**	39	**10,618**	39	5.7
長期借貸	**6**	0	**6**	0	0.0
普通股	**6,838**	24	**6,838**	24	0.0
股東權益	**16,714**	59	**16,303**	60	2.5

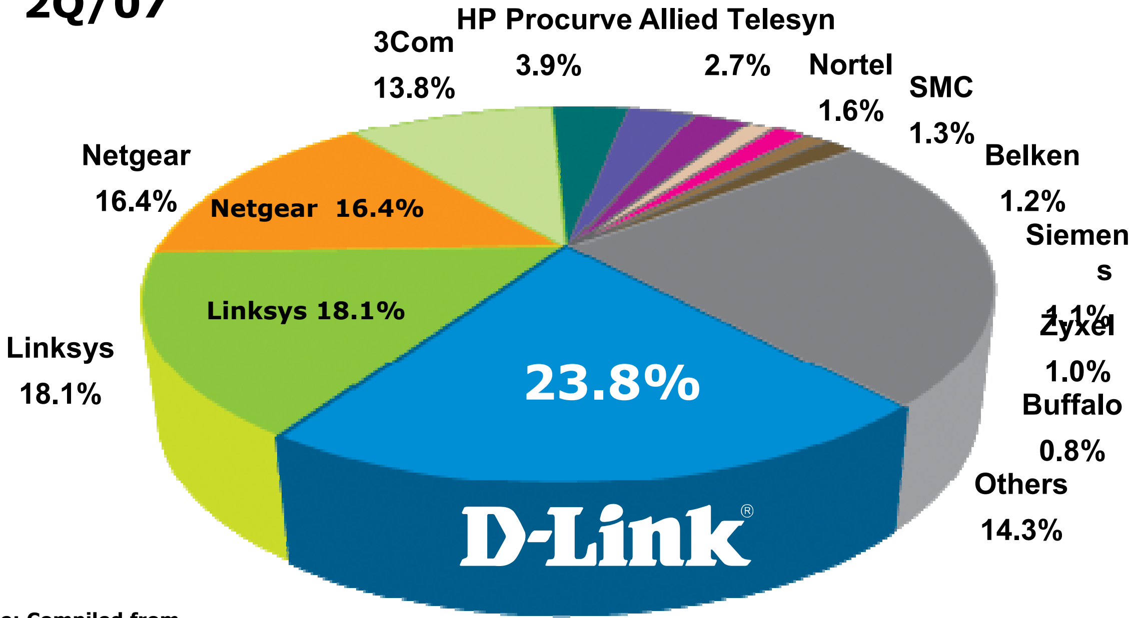
合併報表之重要財務比例概況–
流動比例/槓桿比例

Unit: % , days	9/30/07	06/30/07	03/31/07	12/31/06	9/30/06
應收帳款 (天)	67*	68*	69*	59*	64*
庫存 (天)	112*	103*	102*	96*	94*
應付帳款 (天)	119*	107*	100*	95*	98*
現金週轉	61	64	71	60	60
流動比率	1.80	1.79	2.15	1.99	1.73
負債/資產比率	0.71	0.69	0.52	0.60	0.76
調整後負債/資產比率	0.38**	0.32**	0.20**	0.34**	0.51**
權益報酬率	22*	25*	29*	19*	18*

* Annualized
* *Adjust for Cash & S-T investment

SOHO/中小型企業市場的領導品牌

2Q/07



Source: Compiled from
In-Stat 2Q 2007 Wireless LAN Equipment Market Share Report
In-Stat 2Q 2007 Ethernet LAN Switch Market Share Report
In-Stat 2Q 2007 Broadband Equipment Market Share Report

2007年第四季展望

品牌部份

- 第四季展望
  - 營收持續保持個位數的成長
  - 毛利維持平穩

- 區域市場發展
  - 美國市場：11-n產品擴大市佔率
  - 歐洲市場：拓展中歐交換器業務
  - 新興市場：在紐澳市場更具競爭力

- 產品發展
  - 都會區乙太網路交換器將持續成長
  - 內建Pre-n技術之無線產品上市
  - 網路攝影機市場接受度增加

Safe Harbor Statement

All numbers are consolidated. Except for statements in respect of historical matters, the statements contained in this release are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of D-Link Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.

問題與建議

關於友訊科技完整的財務與公開資訊，請參考下方網址
http://ir.dlink.com